

## How it works...



## **ENROLL**

Determine how many bushels to enroll in the program and contact your merchandiser to commit.



#### **SELECT**

Select one of our professional marketing strategies to price your crop.



#### **PRICING**

Let the pros go to work, and receive daily updates on the website to track your pricing and outlook.



### **PAYMENT**

Deliver your grain and receive payment for your bushels based upon the final Merchants Plus price plus the basis established with your elevator.

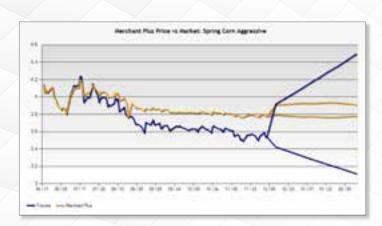
## **Your Marketing Platform**

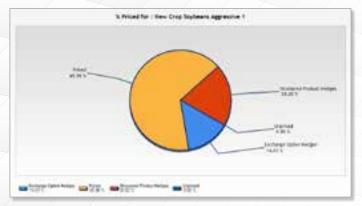
Merchants Plus is a marketing platform that allows the grower to access the tools the pros use and receive daily web updates with cutting edge charts and analysis.

https://merchantsplus.intlfcstone.com

## Strategies that are:

Emotion-free Hassle-free Margin-free





#### Transparent, All-In Fees

Corn 8 c/bu Soybeans 12 c/bu

## **Choose A Strategy and Pricing Period That Fit Your Business**

#### **FCStone Aggressive**:

Our team of experienced market professionals will dynamically assess market conditions and utilize a full range of strategies and products including OTC swaps, options and structured products to obtain the best price for the grower.

#### FCStone Conservative:

A rules-based program that uses a proprietary algorithm to execute a patient marketing plan. The algorithm sells slowly in low-price environments and ramps up into market rallies. It is designed to outperform in markets with mid-season weather markets and strong downtrends.

# Roach Ag+: (third party advisor)

Roach Ag utilizes their proven Sell Signals & Key Market Indicators to drive a cash and hedging strategy for farmers. Roach Ag results have caught the crop year highs in corn 13 of the past 15 years. Roach analysts will apply the same strategies to the program while using option strategies to defend sales or protect unsold bushels.

## 2019 Sign Up & Pricing Dates:

Sign-Up ends December 17, 2018
Pricing period begins December 20, 2018

| Commodity | Futures Reference | Available Strategies                    | Program End Date |
|-----------|-------------------|---|------------------|
| Corn      | Jul-19            | Aggressive                              | 5/29/2019        |
|           | Dec-19            | Aggressive,<br>Conservative,<br>RoachAg | 9/17/2019        |
|           | Dec-20            | Aggressive                              | 9/16/2020        |
| Soybeans  | Nov-19            | Aggressive,<br>Conservative,<br>RoachAg | 9/17/2019        |

# INTL-FCStone®

This is not an offer to buy or sell any derivative. FCStone Merchant Services, LLC trades in a variety of physical commodities, and offers customers services to help manage the risks associated with their physical product. Trading over-the-counter and exchange-traded derivatives is not suitable for all investors and involves substantial risk. FCStone Merchant Services, LLC's affiliate, INTL FCStone Markets, LLC ("IFM"), a subsidiary of INTL FCStone Inc., is a member of the National Futures Association and provisionally registered with the U.S. Commodity Futures Trading Commission ("CFTC") as a swap dealer. IFM's products are designed only for individuals or firms who qualify under CFTC rules as an 'Eligible Contract Participant' ("ECP") and who have been accepted as customers of IFM. Any recipient of this material who wishes to express an interest in trading with IFM must first prequalify as an ECP, independently determine that derivatives are suitable for them and be accepted as a customer of IFM. The material and content contained herein does not create a binding obligation on IFM or any of its affiliates to enter into a derivative. This material does not constitute investment research and does not take into account the particular investment objectives, financial situations, or needs of individual clients or recipients of this material. You are directed to seek independent investment and tax advice in connection with derivatives trading.

Past performance by ECStone or a third party advisor may not be indicative of future results. ECStone has not verified performance claims made by third party advisors and makes no representation as to accuracy or reliability of any third party performance or marketing claim. © 2018 INTL ECStone Inc. All Rights Reserved.